

■ ■ F E L S B E R G
A D V O G A D O S

Both eyes on the present with the future in sight

Felsberg is a law firm renowned for its ability to combine experience, tradition and dedication with efficient, fast and focused services, offering innovative solutions and foreseeing its clients' needs in a world in constant change.

From the largest corporate groups to the freshest startups, we provide all our clients with the same attention and excellence, making sure that their needs are our purpose.

We integrate individual values with a solid culture, meaning we can offer efficient and competitive services with aggregated value. This is what defines us and allows us to build long-lasting and trusting relationships.

This is what makes us unique, different and prepared.



Our firm has received recognition in the form of many different Brazilian and international awards, including:

Recognition for our work

CHAMBERS
AND PARTNERS

The
LEGAL
500

WHO'S WHO LEGAL
WXL

LATIN LAWYER 500

análise
ADVOCACIA
500

EXPERTGUIDES
THE WORLD'S LEADING EXPERT GUIDES BY TOPIC

G
R R
Global
Restructuring
Review



INTERNATIONAL
TAX REVIEW

Debtwire
An Acuris company

FELSBERG
ADVOGADOS

Practice Areas

What do we do?

We are constantly reinventing ourselves to better attend our clients. We organize our teams of attorneys within a structured and coordinated whole, allowing our technical excellence in different fields to compliment and support each department, providing efficiency and expertise wherever and whenever it is needed.



LIFE SCIENCES

Life Sciences

The Life Sciences multidisciplinary team of Felsberg Advogados operates to facilitate the relevant process of change and innovation experienced by the health and research sector in Brazil, helping our clients to move smoothly across the Brazilian regulatory environment.



Our work in the sector includes:

- Regulatory consulting within the Ministry of Health, ANS (National Health Agency), Anvisa (National Health Surveillance Agency), MAPA (Ministry of Agriculture, Fisheries and Supplies);
- Representation of companies operating in the sector in administrative sanctions at ANVISA, ANS and Municipal Health Surveillance;
- Regulatory consulting for companies with respect to obtaining Authorizations for Operation (AFE), Special Authorizations (AE), Municipal Health Licenses;
- Assistance in issues relating to procedures conducted to register products and medication, as well as to discuss price readjustment and other topics;
- Bidding procedures and contracts, including in the context of the Ministry of Health;
- Review of advertising campaigns and product labels;
- Review of compliance and corporate ethics policies;
- Review and advise on distribution agreements and outsourcing stages of production of controlled products;



- Security orders to discuss tax credits, as well as to plead the reduction of tributary duties on business activities for companies in the pharmaceutical sector;
- Security orders for the release of goods seized by the Federal Revenue Service;
- Analysis of the companies' operations in the Life Sciences sector to better adapt them to the tax legislation
- Negotiations with the Public Administration in order to provide the industry with tax benefits;
- Formulation of consultations with the competent bodies to verify the best application of tax legislation to the activity and/or products;
- Proposition and follow-up of collective actions of interest to the class;
- The team is also prepared to provide training, lectures and seminars in areas of interest to members
- Establishment and maintenance of articles of association, follow-up of meetings and assemblies, etc



Partners in charge



Marianne Albers

Partner

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Languages: Portuguese, English and German.

EDUCATION

- Graduated from the University of Rio Grande do Sul.
- Specialized courses in contracts and civil liability and corporate law at the same institution.

PROFILE

Marianne Albers is the partner in charge of the Public and Regulatory Law and the Life sciences divisions at Felsberg Advogados.

Marianne has accumulated vast experience in providing strategic counselling and in representing both Brazilian and foreign companies before the National Health Surveillance Agency (ANVISA), the National Health Agency (ANS), several local health surveillance agencies and health authorities in general.

She has also assisted her clients throughout the registration process of medications and healthcare products and in obtaining operational licenses, special permits, and permits issued by the local health surveillance authorities. She also assists her clients during discussions on distribution contracts, drafts and reviews internal compliance policies, manages sanctioning administrative proceedings under the framework of the Ministry of Health, ANVISA, and the local health surveillance authorities, and regularly provides consulting on bid-related matters services to the healthcare industry.



Claudia Maniaci

Partner

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Languages: Portuguese, English and Italian.

EDUCATION

•Graduate in Law from the 'Pontifícia Universidade Católica de São Paulo' University (PUC/SP).

PROFILE

Claudia Maniaci has a wide range of experience in the area of company consultancy, acting in the corporate, contractual and immigration areas, with an emphasis on M&A operations (including operations that involve the sale of assets and/or isolated manufacturing units of companies undergoing judicial restructuring) and corporate reorganization.

Claudia assists domestic and foreign clients in the processes of company formation, the establishment of partnerships/joint ventures (including the drafting and negotiation of partners' agreements, investment agreements, and any other documents necessary and pertinent for the implementation of these partnerships), acquisition of assets and commercial establishments, as well as the processes of dissolution and liquidation of companies.



Marcus Alexandre Mateucci Gomes

Partner

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Languages: Portuguese, English and Italian.

EDUCATION

- Graduate in Law from the University of São Paulo.
- Doctor of Civil Law from the Faculty of Law at the University of São Paulo.

PROFILE

Marcus Alexandre Matteucci Gomes is a partner in the area of litigation and dispute resolution.

Marcus has taught law for seven (7) years, having been part of the Roman Law Research Group of the Law School of the University of São Paulo (1995-2002) and of the Teaching Assistance Program of the same University (2000-2002), and a visiting researcher at the “Istituto di Diritto Romano” of the School of Law of the University of Rome I – “La Sapienza” (2003).

Marcus has extensive experience of complex national and cross-border litigation and arbitration, in a number of areas of civil and commercial Law, including shipping and aviation. Acted as co-counsel and expert witness in cross-border matters in New York, London, Houston, The Bahamas and Canada.



Anna Flávia de Azevedo Izelli Greco

Partner

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Languages: Portuguese and English.

EDUCATION

- Graduate of the Faculty of Law of the Federal University of Minas Gerais.
- MBA in Economic and Company Law - Getúlio Vargas Foundation.
- Master's Degree in Tax Law – University of São Paulo (USP/SP).
- Accounting Course provided by FIPECAFI.

PROFILE

Anna Flávia has a great deal of experience in tax litigation, working in the administrative and judicial spheres, in both defense and the demanding of tax debts, as well as in the filing of court actions aiming to recover tax credits.

She also works with customs issues, providing assistance and advice on overseas trade operations, and with defense as well as with demands for taxes or penalties arising from non-compliance with customs systems.

In addition to this, she provides support for the office's other departments in M&A operations, through the performance of due diligence, and in the restructuring of companies subject to Judicial Reorganization.



João Carlos Anderson Corrêa de Mendonça

Partner

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Languages: Portuguese and English.

EDUCATION

- Law degree from Faculdades Metropolitanas Unidas(FMU) Universit;
- Post-Graduate Extension Course in Investigation and Compliance Procedures from the ‘LEC Legal, Ethics & Compliance’ business community.
- Post-Graduate studies in Business and Economics from the Getulio Vargas Foundation.

PROFILE

João Carlos Mendonça has a wide range of experience in corporate operations and restructurings, joint ventures, compliance, audits, corporate and contractual consultation, legislation on foreign and Brazilian capital, as well as corporate planning, and public and private bidding processes. For his role as a reference in this field, João was appointed by Felsberg Advogados to join Meritas, which is a global alliance comprised of more than 175 full-service law firms located in over than 70 countries.

João Mendonça specializes in limited liability companies, listed and unlisted companies, mixed and public economies, special partnerships, shareholders’ agreement, and legislation on foreign and Brazilian capital invested abroad vis-à-vis Brazil’s Central Bank and the Securities and Exchange Commission. João also has a vast experience in the areas of corporate, mergers and acquisitions, succession, contract, administrative, compliance, banking, finance, operations involving technology rights, cryptocurrencies, Initial Coin Offering (ICO), and blockchain. Considering that João’s knowledge is multidisciplinary and segmented by industry, he has been very active in the healthcare and medical equipment industries, including health surveillance legislation and its enforcement by Brazil’s health and sanitation surveillance authorities.



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